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PACIFIC ISLANDS BUSINESS NETWORK SYSTEM REGISTRATION FORM FOR SERVICE-BASED BUSINESSES

(There are two different Registration Forms, one for "Product-Based and one for "Service-Based Businesses.

Please ensure that you have the appropriate form. Businesses that provide both products and services should complete both.)

Purpose

The goal of the Pacific Islands Business Network (PIBN) is to place information about the products and services available in Pacific Island nations that are members of the United States-Pacific Islands Nations Joint Commercial Commission. This information is available in electronic form over the Internet and can reach millions of users. This audience includes purchasing agents, individual consumers, and potential overseas investors. The PIBN is an attempt to harness the power of computer and telecommunications technology to project Pacific Islands products to distant markets.

How the System Works

Using the Internet, potential customers around the world access the PIBN information server located at the Pacific Islands Development Program, East-West Center, to retrieve information about Pacific Islands businesses' products and services. The information supplied on the Product-Based and Serviced-Based Business Registration Forms is available to all potential users. Customers should contact businesses directly about their products and services.

Ways Your Business Can Benefit

There are three important ways for Pacific Islands businesses to benefit:

1. **Free Listing on the Database:** By being listed on the Database your firm instantly becomes a potential supplier to businesses that are looking to purchase products and services. This procedure may include publishing the specifications and photograph/representation of your products.
2. **Free Purchase Inquiries:** The next time your business needs to source a specific product or service, the PIBN can supply you with a list of suppliers interested in doing business in the Pacific.
3. **Facilitation Services:** The Pacific Islands Business Network can also assist you in finding joint venture partners, distributors, potential consortium members, etc., from among those potential investors that register their investment interest with the PIBN.

Confidentiality of Information

The more detailed you are in answering the questionnaire, the more effectively the Database services will work for you. All information supplied by you on the questionnaire will be available to users on the PIBN database. All information supplied by potential investors is confidential, and not released without their consent.

Assistance

If you are unsure about any aspect of this form or require clarification on any question, please contact your national trade and investment board or the U.S. Department of Commerce.

PIBN REGISTRATION FORM
SERVICE-BASED BUSINESSES

Company Name:

Phone Number:

Fax Number:

Postal Address

Email Address:

Contact Person for
Purchase Inquiries:

Street Address

Position in Company:

General Manager's Name:

What is the main function of your business?

What specific services do you offer? (mention any area of particular specialization)

Please provide your firm's four-digit Standard Industrial Classification Code, if known (limit four SIC's)

SIC # (1) _____ (2) _____ (3) _____ (4) _____.

What type of businesses are most likely to use your services?

Briefly describe any major projects or clients you are/have been involved with.

Number of staff:

Describe any significant technologies or facilities your business has. Include details on exactly what these features enable you to offer a client.

What would you consider are your strengths and advantages over your competitors?

Do you think your services or technologies have export potential?

Yes No

(If you are already involved in export, please state to which countries. If in the visitor industry, please state to the countries of origin of you clientele.)

Does your business have any formally recognized quality assurance programs, e.g., I.S.O. 9000 Series?

Yes No (If yes, please give details:)

Please check the turnover range applicable to your business (in US dollars).

- | | | | |
|-----------------------------|-----------------------|-----------------------------|-----------------------|
| A. <input type="checkbox"/> | \$0 - 100,000 | B. <input type="checkbox"/> | \$100,001 - 250,000 |
| C. <input type="checkbox"/> | \$250,001 - 500,000 | D. <input type="checkbox"/> | \$500,001 - 1,000,000 |
| E. <input type="checkbox"/> | 1,000,000 - 5,000,000 | F. <input type="checkbox"/> | 5,000,000+ |

Is your business interested in the investment of overseas capital in your firm? Yes No